

## Group production - (in tonnes)

### March 2018

	2018					2017					YoY Variation	
	Q1	Q2	Q3	Q4	YTD	Q1	Q2	Q3	Q4	YTD	Q1	YTD
<b>Fresh fruit bunches produced</b>												
<b>Own</b>												
Tolan Tiga Group	73 557				73 557	67 317				67 317	9,27%	9,27%
UMW/TUM/CSM Group	46 742				46 742	44 712				44 712	4,54%	4,54%
Agro Muko Group	84 280				84 280	80 677				80 677	4,47%	4,47%
PT Dendymarker	5 435				5 435	0				0	-	-
Musi Rawas Group	1 113				1 113	203				203	448,34%	448,34%
Hargy Oil Palms	84 071				84 071	92 824				92 824	-9,43%	-9,43%
<b>Total own</b>	<b>295 198</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>295 198</b>	<b>285 733</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>285 733</b>	<b>3,31%</b>	<b>3,31%</b>
<b>Outgrowers</b>												
Tolan Tiga Group	0				0	0				0	-	-
UMW/TUM-CSM Group	0				0	0				0	-	-
Agro Muko Group	3 441				3 441	3 038				3 038	13,25%	13,25%
PT Dendymarker	439				439	0				0	-	-
Musi Rawas Group	78				78	0				0	-	-
Hargy Oil Palms	46 628				46 628	65 521				65 521	-28,83%	-28,83%
<b>Total outgrowers</b>	<b>50 586</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>50 586</b>	<b>68 559</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>68 559</b>	<b>-26,22%</b>	<b>-26,22%</b>
<b>Total FFB produced</b>	<b>345 784</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>345 784</b>	<b>354 292</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>354 292</b>	<b>-2,40%</b>	<b>-2,40%</b>
<b>Fresh fruit bunches sold</b>												
Tolan Tiga Group	0				0	5				5	-100,00%	-100,00%
UMW/TUM/CSM Group	7 674				7 674	7 767				7 767	-1,20%	-1,20%
Musi Rawas Group	1 191				1 191	203				203	486,70%	486,70%
<b>Total FFB sold</b>	<b>8 865</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>8 865</b>	<b>7 975</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>7 975</b>	<b>11,16%</b>	<b>11,16%</b>
<b>Fresh fruit bunches processed</b>												
Tolan Tiga Group	73 557				73 557	67 312				67 312	9,28%	9,28%
UMW/TUM/CSM Group	39 068				39 068	36 945				36 945	5,75%	5,75%
Agro Muko Group	87 721				87 721	83 715				83 715	4,78%	4,78%
PT Dendymarker	5 874				5 874	0				0	-	-
Musi Rawas Group	0				0	0				0	-	-
Hargy Oil Palms	130 699				130 699	158 345				158 345	-17,46%	-17,46%
<b>Total FFB processed</b>	<b>336 919</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>336 919</b>	<b>346 317</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>346 317</b>	<b>-2,71%</b>	<b>-2,71%</b>
<b>PO extraction rate</b>												
Tolan Tiga Group	22,7%				22,7%	22,1%				22,1%	2,63%	2,63%
UMW/TUM Group	24,5%				24,5%	23,4%				23,4%	4,60%	4,60%
Agro Muko Group	23,2%				23,2%	22,7%				22,7%	2,12%	2,12%
Hargy Oil Palms	23,5%				23,5%	24,2%				24,2%	-2,98%	-2,98%
PT Dendymarker	15,1%				15,1%	-				-	-	-
<b>Total PO extraction rate</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-0,64%</b>	<b>-0,64%</b>
<b>Palm Oil</b>												
<b>Own</b>												
Tolan Tiga Group	16 689				16 689	14 881				14 881	12,15%	12,15%
UMW/TUM Group	9 572				9 572	8 654				8 654	10,61%	10,61%
Agro Muko Group	19 576				19 576	18 344				18 344	6,72%	6,72%
PT Dendymarker	821				821	0				0	-	-
Hargy Oil Palms	19 851				19 851	22 393				22 393	-11,35%	-11,35%
<b>Total own</b>	<b>66 509</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>66 509</b>	<b>64 272</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>64 272</b>	<b>3,48%</b>	<b>3,48%</b>
<b>Outgrowers</b>												
Tolan Tiga Group	0				0	0				0	-	-
UMW/TUM/CSM Group	0				0	0				0	-	-
Agro Muko Group	750				750	651				651	15,21%	15,21%
PT Dendymarker	64				64	0				0	-	-
Hargy Oil Palms	10 862				10 862	15 958				15 958	-31,93%	-31,93%
<b>Total outgrowers</b>	<b>11 676</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>11 676</b>	<b>16 609</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>16 609</b>	<b>-29,70%</b>	<b>-29,70%</b>
<b>Total Palm Oil</b>	<b>78 185</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>78 185</b>	<b>80 881</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>80 881</b>	<b>-3,33%</b>	<b>-3,33%</b>

<b>Palm Kernels</b>	<b>Q1</b>	<b>Q2</b>	<b>Q3</b>	<b>Q4</b>	<b>YTD</b>	<b>Q1</b>	<b>Q2</b>	<b>Q3</b>	<b>Q4</b>	<b>YTD</b>	<b>Q1</b>	<b>YTD</b>
<b>Own</b>												
Tolan Tiga Group	4 118				4 118	3 793				3 793	8,57%	8,57%
UMW/TUM Group	1 576				1 576	1 499				1 499	5,14%	5,14%
Agro Muko Group	4 310				4 310	4 188				4 188	2,91%	2,91%
PT Dendymarker	213				213	0				0	-	-
<b>Total own</b>	<b>10 217</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>10 217</b>	<b>9 480</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>9 480</b>	<b>7,77%</b>	<b>7,77%</b>
<b>Outgrowers</b>												
Tolan Tiga Group	0				0	0				0	-	-
UMW/TUM Group	0				0	0				0	-	-
Agro Muko Group	152				152	135				135	12,59%	12,59%
PT Dendymarker	16				16	0				0	-	-
<b>Total outgrowers</b>	<b>168</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>168</b>	<b>135</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>135</b>	<b>24,44%</b>	<b>24,44%</b>
<b>Total Palm Kernels</b>	<b>10 385</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>10 385</b>	<b>9 615</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>9 615</b>	<b>8,01%</b>	<b>8,01%</b>
<b>Palm Kernel Oil</b>	<b>Q1</b>	<b>Q2</b>	<b>Q3</b>	<b>Q4</b>	<b>YTD</b>	<b>Q1</b>	<b>Q2</b>	<b>Q3</b>	<b>Q4</b>	<b>YTD</b>	<b>Q1</b>	<b>YTD</b>
Hargy Oil Palms Own	1 616				1 616	1 945				1 945	-16,92%	-16,92%
Hargy Oil Palms Outgrowers	926				926	1 418				1 418	-34,70%	-34,70%
<b>Total Palm Kernel Oil</b>	<b>2 542</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>2 542</b>	<b>3 363</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>3 363</b>	<b>-24,41%</b>	<b>-24,41%</b>
<b>Rubber</b>	<b>Q1</b>	<b>Q2</b>	<b>Q3</b>	<b>Q4</b>	<b>YTD</b>	<b>Q1</b>	<b>Q2</b>	<b>Q3</b>	<b>Q4</b>	<b>YTD</b>	<b>Q1</b>	<b>YTD</b>
<b>Own</b>												
Tolan Tiga Group	643				643	791				791	-18,71%	-18,71%
Melania	965				965	1 007				1 007	-4,17%	-4,17%
Agro Muko	686				686	535				535	28,22%	28,22%
<b>Total Rubber</b>	<b>2 294</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>2 294</b>	<b>2 333</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>2 333</b>	<b>-1,67%</b>	<b>-1,67%</b>
<b>Tea</b>	<b>Q1</b>	<b>Q2</b>	<b>Q3</b>	<b>Q4</b>	<b>YTD</b>	<b>Q1</b>	<b>Q2</b>	<b>Q3</b>	<b>Q4</b>	<b>YTD</b>	<b>Q1</b>	<b>YTD</b>
Melania	595				595	578				578	2,94%	2,94%
<b>Total Tea</b>	<b>595</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>595</b>	<b>578</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>578</b>	<b>2,94%</b>	<b>2,94%</b>
<b>Bananas</b>	<b>Q1</b>	<b>Q2</b>	<b>Q3</b>	<b>Q4</b>	<b>YTD</b>	<b>Q1</b>	<b>Q2</b>	<b>Q3</b>	<b>Q4</b>	<b>YTD</b>	<b>Q1</b>	<b>YTD</b>
Azaguie 1	1 345				1 345	1 594				1 594	-15,62%	-15,62%
Azaguie 2	2 395				2 395	1 582				1 582	51,39%	51,39%
Agboville	2 038				2 038	2 578				2 578	-20,95%	-20,95%
Motobe	1 538				1 538	2 387				2 387	-35,57%	-35,57%
<b>Total Bananas</b>	<b>7 316</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>7 316</b>	<b>8 141</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>8 141</b>	<b>-10,13%</b>	<b>-10,13%</b>

### Commodity Price Data

March 2018

#### Average market prices\*

Product	YTD Q1/2018	YTD Q1/2017	YTD Q4/2017
CPO (CIF Rotterdam) in \$/mt	674	773	715
CPKO (CIF Rotterdam) in \$/mt	1 143	1 521	1 279
RSS3 (FOB Singapore) in \$/mt	1 733	2 539	1 995
Tea (avg auct Mombasa) in \$/mt	2 751	2 815	2 804
Bananas (FOT Europe) in \$/mt	1 055	839	899

\* World Bank Commodity Price Data

