



# PRESS RELEASE 2017

Regulated information | June 2017



## Group production

of the SIPEF Group (in tonnes)

Palm Oil	2017					2016					YoY Variation	
	Q1	Q2	Q3	Q4	YTD	Q1	Q2	Q3	Q4	YTD	Q2	YTD
<b>Own</b>												
Tolan Tiga Group	15 563	16 447			32 010	12 727	13 634			26 361	20.63%	21.43%
UMW/TUM Group	8 654	9 964			18 618	8 053	9 096			17 149	9.54%	8.57%
Agro Muko	17 662	17 647			35 309	16 486	18 369			34 855	-3.93%	1.30%
Hargy Oil Palms	22 393	20 830			43 223	16 021	18 038			34 059	15.48%	26.91%
<b>Total own</b>	<b>64 272</b>	<b>64 888</b>	<b>0</b>	<b>0</b>	<b>129 160</b>	<b>53 287</b>	<b>59 137</b>	<b>0</b>	<b>0</b>	<b>112 424</b>	<b>9.72%</b>	<b>14.89%</b>
<b>Outgrowers</b>												
Tolan Tiga Group	243	284			527	162	245			407	15.92%	29.48%
UMW/TUM Group	0	0			0	76	159			235	-100.00%	-100.00%
Agro Muko	408	385			793	367	414			781	-7.00%	1.54%
Hargy Oil Palms	15 958	15 103			31 061	12 554	13 017			25 571	16.03%	21.47%
<b>Total outgrowers</b>	<b>16 609</b>	<b>15 772</b>	<b>0</b>	<b>0</b>	<b>32 381</b>	<b>13 159</b>	<b>13 835</b>	<b>0</b>	<b>0</b>	<b>26 994</b>	<b>14.00%</b>	<b>19.96%</b>
<b>Total Palm Oil</b>	<b>80 881</b>	<b>80 660</b>	<b>0</b>	<b>0</b>	<b>161 541</b>	<b>66 446</b>	<b>72 972</b>	<b>0</b>	<b>0</b>	<b>139 418</b>	<b>10.54%</b>	<b>15.87%</b>
<b>Palm Kernels</b>												
<b>Own</b>												
Tolan Tiga Group	3 948	3 854			7 802	3 228	3 473			6 701	10.97%	16.43%
UMW/TUM Group	1 499	1 619			3 118	1 341	1 477			2 818	9.61%	10.65%
Agro Muko	4 033	3 930			7 963	3 865	4 324			8 189	-9.11%	-2.76%
<b>Total own</b>	<b>9 480</b>	<b>9 403</b>	<b>0</b>	<b>0</b>	<b>18 883</b>	<b>8 434</b>	<b>9 274</b>	<b>0</b>	<b>0</b>	<b>17 708</b>	<b>1.39%</b>	<b>6.64%</b>
<b>Outgrowers</b>												
Tolan Tiga Group	57	64			121	37	57			94	12.28%	28.72%
UMW/TUM Group	0	0			0	16	32			48	-100.00%	-100.00%
Agro Muko	78	72			150	70	82			152	-12.20%	-1.32%
<b>Total outgrowers</b>	<b>135</b>	<b>136</b>	<b>0</b>	<b>0</b>	<b>271</b>	<b>123</b>	<b>171</b>	<b>0</b>	<b>0</b>	<b>294</b>	<b>-20.47%</b>	<b>-7.82%</b>
<b>Total Palm Kernels</b>	<b>9 615</b>	<b>9 539</b>	<b>0</b>	<b>0</b>	<b>19 154</b>	<b>8 557</b>	<b>9 445</b>	<b>0</b>	<b>0</b>	<b>18 002</b>	<b>1.00%</b>	<b>6.40%</b>
<b>Palm Kernel Oil</b>												
<b>Own</b>												
Hargy Oil Palms	1 945	1 782			3 727	1 392	1 638			3 030	8.79%	23.00%
<b>Total own</b>	<b>1 945</b>	<b>1 782</b>	<b>0</b>	<b>0</b>	<b>3 727</b>	<b>1 392</b>	<b>1 638</b>	<b>0</b>	<b>0</b>	<b>3 030</b>	<b>8.79%</b>	<b>23.00%</b>
<b>Outgrowers</b>												
Hargy Oil Palms	1 418	1 327			2 745	1 124	1 326			2 450	0.08%	12.04%
<b>Total outgrowers</b>	<b>1 418</b>	<b>1 327</b>	<b>0</b>	<b>0</b>	<b>2 745</b>	<b>1 124</b>	<b>1 326</b>	<b>0</b>	<b>0</b>	<b>2 450</b>	<b>0.08%</b>	<b>12.04%</b>
<b>Total Palm Kernel Oil</b>	<b>3 363</b>	<b>3 109</b>	<b>0</b>	<b>0</b>	<b>6 472</b>	<b>2 516</b>	<b>2 964</b>	<b>0</b>	<b>0</b>	<b>5 480</b>	<b>4.89%</b>	<b>18.10%</b>

## Group production of the SIPEF Group (in tonnes)

	2017					2016					YoY Variation	
	Q1	Q2	Q3	Q4	YTD	Q1	Q2	Q3	Q4	YTD	Q2	YTD
<b>Rubber</b>												
<b>Own</b>												
Tolan Tiga Group	791	539			1 330	804	568			1 372	-5.11%	-3.06%
Melania	1 007	953			1 960	797	1 206			2 003	-20.98%	-2.15%
Agro Muko	535	599			1 134	489	538			1 027	11.34%	10.42%
Galley Reach	0	0			0	436	396			832	-100.00%	-100.00%
<b>Total own</b>	<b>2 333</b>	<b>2 091</b>	<b>0</b>	<b>0</b>	<b>4 424</b>	<b>2 526</b>	<b>2 708</b>	<b>0</b>	<b>0</b>	<b>5 234</b>	<b>-22.78%</b>	<b>-15.48%</b>
<b>Outgrowers</b>												
Agro Muko	0	0			0	0				0	-	-
Galley Reach	0	0			0	62	113			175	-100.00%	-100.00%
<b>Total outgrowers</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>62</b>	<b>113</b>	<b>0</b>	<b>0</b>	<b>175</b>	<b>-100.00%</b>	<b>-100.00%</b>
<b>Total Rubber</b>	<b>2 333</b>	<b>2 091</b>	<b>0</b>	<b>0</b>	<b>4 424</b>	<b>2 588</b>	<b>2 821</b>	<b>0</b>	<b>0</b>	<b>5 409</b>	<b>-25.88%</b>	<b>-18.21%</b>
<b>Tea</b>												
<b>Own</b>												
Melania	578	591			1 169	793	714			1 507	-17.23%	-22.43%
<b>Total own</b>	<b>578</b>	<b>591</b>	<b>0</b>	<b>0</b>	<b>1 169</b>	<b>793</b>	<b>714</b>	<b>0</b>	<b>0</b>	<b>1 507</b>	<b>-17.23%</b>	<b>-22.43%</b>
<b>Outgrowers</b>												
Melania	0	0	0	0	0	0	0	0	0	0	-	-
<b>Total outgrowers</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>-</b>
<b>Total Tea</b>	<b>578</b>	<b>591</b>	<b>0</b>	<b>0</b>	<b>1 169</b>	<b>793</b>	<b>714</b>	<b>0</b>	<b>0</b>	<b>1 507</b>	<b>-17.23%</b>	<b>-22.43%</b>
<b>Bananas</b>												
Azaguie	1 594	1 160			2 754	1 506	995			2 501	16.58%	10.12%
Azaguie 2	1 582	1 579			3 161	714	832			1 546	89.78%	104.46%
Agboville	2 578	1 832			4 410	2 657	2 124			4 781	-13.75%	-7.76%
Motobe	2 387	2 100			4 487	1 894	1 464			3 358	43.44%	33.62%
<b>Total Bananas</b>	<b>8 141</b>	<b>6 671</b>	<b>0</b>	<b>0</b>	<b>14 812</b>	<b>6 771</b>	<b>5 415</b>	<b>0</b>	<b>0</b>	<b>12 186</b>	<b>23.19%</b>	<b>21.55%</b>

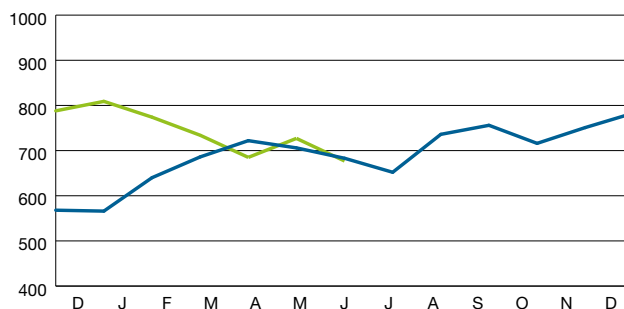
## Commodity Price Data

Average market prices\*

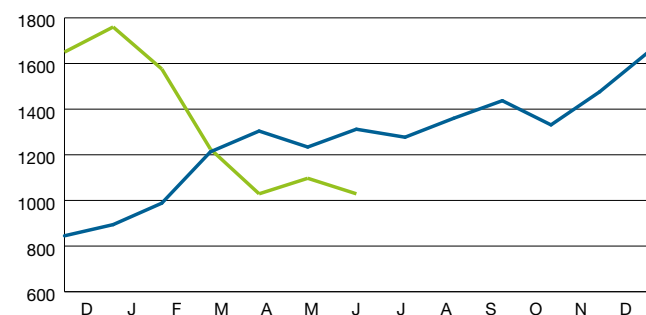
Product		YTD Q2/2017	YTD Q2/2016	YTD Q4/2016
CPO (CIF Rotterdam)	in \$/mt	734	667	700
CPKO (CIF Rotterdam)	in \$/mt	1 286	1 158	1 290
RSS3 (FOB Singapore)	in \$/mt	2 274	1 465	1 605
Tea (avg auct Mombasa)	in \$/mt	2 801	2 263	2 298
Bananas (FOT Europe)	in \$/mt	872	922	905

\* World Bank Commodity Price Data

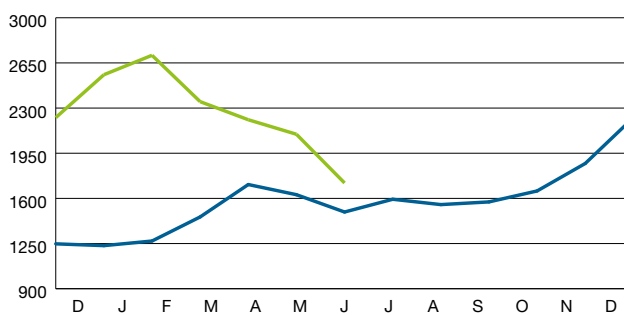
Crude Palm Oil in \$/mt  
CIF Rotterdam



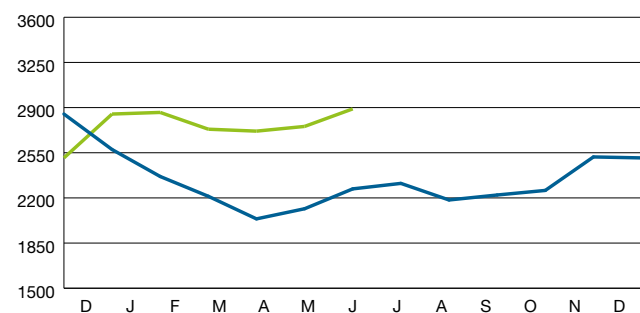
Crude Palm Kernel Oil in \$/mt  
CIF Rotterdam



RSS3 in \$/mt  
FOB Singapore



Tea in \$/mt  
average auct. Mombasa



Bananas EU in \$/mt  
FOT Europe

