



PRESS RELEASE 2017

Regulated information | March 2017



Group production

of the SIPEF Group (in tonnes)

	2017					2016					YoY Variation	
	Q1	Q2	Q3	Q4	YTD	Q1	Q2	Q3	Q4	YTD	Q1	YTD
Palm Oil												
Own												
Tolan Tiga Group	15 564				15 564	12 727				12 727	22.29%	22.29%
UMW/TUM Group	8 654				8 654	8 053				8 053	7.46%	7.46%
Agro Muko	17 662				17 662	16 486				16 486	7.13%	7.13%
Hargy Oil Palms	22 396				22 396	16 021				16 021	39.79%	39.79%
Total own	64 276	0	0	0	64 276	53 287	0	0	0	53 287	20.62%	20.62%
Outgrowers												
Tolan Tiga Group	243				243	162				162	50.00%	50.00%
UMW/TUM Group	0				0	76				76	-100.00%	-100.00%
Agro Muko	407				407	367				367	10.90%	10.90%
Hargy Oil Palms	15 956				15 956	12 554				12 554	27.10%	27.10%
Total outgrowers	16 606	0	0	0	16 606	13 159	0	0	0	13 159	26.19%	26.19%
Total Palm Oil	80 882	0	0	0	80 882	66 446	0	0	0	66 446	21.73%	21.73%
Palm Kernels												
Own												
Tolan Tiga Group	3 948				3 948	3 228				3 228	22.30%	22.30%
UMW/TUM Group	1 500				1 500	1 341				1 341	11.86%	11.86%
Agro Muko	4 033				4 033	3 865				3 865	4.35%	4.35%
Total own	9 481	0	0	0	9 481	8 434	0	0	0	8 434	12.41%	12.41%
Outgrowers												
Tolan Tiga Group	57				57	37				37	54.05%	54.05%
UMW/TUM Group	0				0	16				16	-100.00%	-100.00%
Agro Muko	78				78	70				70	11.43%	11.43%
Total outgrowers	135	0	0	0	135	123	0	0	0	123	9.76%	9.76%
Total Palm Kernels	9 616	0	0	0	9 616	8 557	0	0	0	8 557	12.38%	12.38%
Palm Kernel Oil												
Own												
Hargy Oil Palms	1 945				1 945	1 392				1 392	39.73%	39.73%
Total own	1 945	0	0	0	1 945	1 392	0	0	0	1 392	39.73%	39.73%
Outgrowers												
Hargy Oil Palms	1 418				1 418	1 124				1 124	26.16%	26.16%
Total outgrowers	1 418	0	0	0	1 418	1 124	0	0	0	1 124	26.16%	26.16%
Total Palm Kernel Oil	3 363	0	0	0	3 363	2 516	0	0	0	2 516	33.66%	33.66%

Group production

of the SIPEF Group (in tonnes)

	2017					2016					YoY Variation	
	Q1	Q2	Q3	Q4	YTD	Q1	Q2	Q3	Q4	YTD	Q1	YTD
Rubber												
Own												
Tolan Tiga Group	813				813	804				804	1.12%	1.12%
Melania	1 007				1 007	797				797	26.35%	26.35%
Agro Muko	535				535	489				489	9.41%	9.41%
Galley Reach	0				0	436				436	-100.00%	-100.00%
Total own	2 355	0	0	0	2 355	2 526	0	0	0	2 526	-6.77%	-6.77%
Outgrowers												
Agro Muko	0				0	0				0	-	-
Galley Reach	0				0	62				62	-100.00%	-100.00%
Total outgrowers	0	0	0	0	0	62	0	0	0	62	-100.00%	-100.00%
Total Rubber	2 355	0	0	0	2 355	2 588	0	0	0	2 588	-9.00%	-9.00%
Tea												
Own												
Melania	578				578	793				793	-27.11%	-27.11%
Total own	578	0	0	0	578	793	0	0	0	793	-27.11%	-27.11%
Outgrowers												
Melania	0				0	0				0	-	-
Total outgrowers	0	0	0	0	0	0	0	0	0	0	-	-
Total Tea	578	0	0	0	578	793	0	0	0	793	-27.11%	-27.11%
Bananas												
Azaguie	1 594				1 594	1 506				1 506	5.84%	5.84%
St Thérèse	1 582				1 582	714				714	121.57%	121.57%
Agboville	2 578				2 578	2 657				2 657	-2.97%	-2.97%
Motobe	2 387				2 387	1 894				1 894	26.03%	26.03%
Total Bananas	8 141	0	0	0	8 141	6 771	0	0	0	6 771	20.23%	20.23%

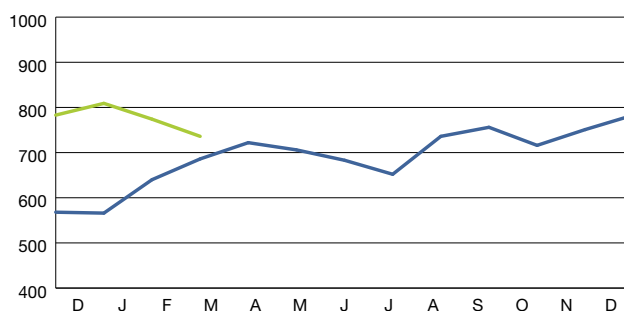
Commodity Price Data

Average market prices*

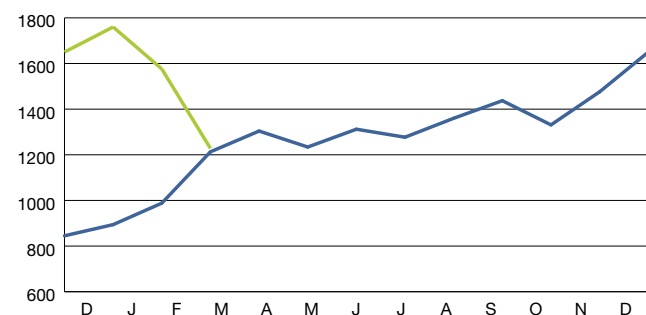
Product		YTD Q1/2017	YTD Q1/2016	YTD Q4/2016
CPO (CIF Rotterdam)	in \$/mt	773	631	700
CPKO (CIF Rotterdam)	in \$/mt	1 521	1 032	1 290
RSS3 (FOB Singapore)	in \$/mt	2 539	1 320	1 605
Tea (avg auct Mombasa)	in \$/mt	2 815	2 385	2 298
Bananas (FOT Europe)	in \$/mt	839	909	905

* World Bank Commodity Price Data

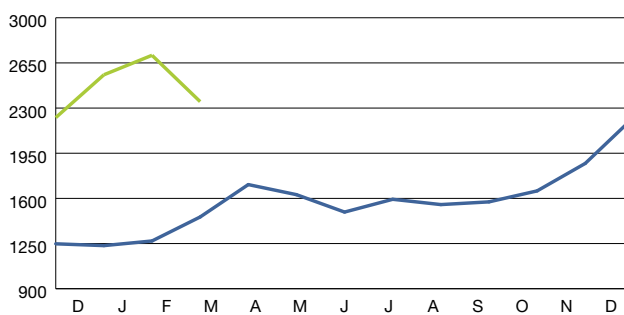
Crude Palm Oil in \$/mt
CIF Rotterdam



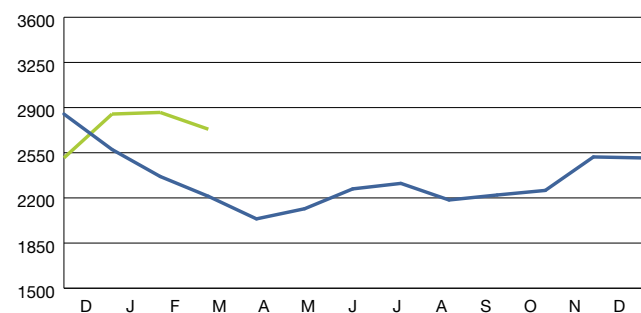
Crude Palm Kernel Oil in \$/mt
CIF Rotterdam



RSS3 in \$/mt
FOB Singapore



Tea in \$/mt
average auct. Mombasa



Bananas EU in \$/mt
FOT Europe

