

Press release 2016

Regulated information | September 2016



Group production of the SIPEF Group (in tonnes)

	2016					2015					YoY Variation	
	Q1	Q2	Q3	Q4	YTD	Q1	Q2	Q3	Q4	YTD	Q3	YTD
Palm Oil												
Own												
Tolan Tiga Group	12 727	13 634	19 643		46 004	13 146	16 765	22 190		52 101	-11.48%	-11.70%
UMW/TUM Group *	8 053	9 096	10 808		27 957	5 240	7 332	7 348		19 920	47.09%	40.35%
Agro Muko	16 486	18 369	20 873		55 728	16 033	18 700	22 471		57 204	-7.11%	-2.58%
Hargy Oil Palms	16 021	18 038	11 768		45 827	14 203	17 255	14 484		45 942	-18.75%	-0.25%
Total own	53 287	59 137	63 092	0	175 516	48 622	60 052	66 493	0	175 167	-5.11%	0.20%
Outgrowers												
Tolan Tiga Group	162	245	234		641	0	43	87		130	168.97%	393.08%
UMW/TUM Group	76	159	104		339	36	311	300		647	-65.33%	-47.60%
Agro Muko	367	414	460		1 241	359	436	501		1 296	-8.18%	-4.24%
Hargy Oil Palms	12 554	13 017	7 614		33 185	11 524	13 802	11 034		36 360	-31.00%	-8.73%
Total outgrowers	13 159	13 835	8 412	0	35 406	11 919	14 592	11 922	0	38 433	-29.44%	-7.88%
Total Palm Oil	66 446	72 972	71 504	0	210 922	60 541	74 644	78 415	0	213 600	-8.81%	-1.25%
Palm Kernels												
Own												
Tolan Tiga Group	3 228	3 473	4 839		11 540	3 214	3 772	5 291		12 277	-8.54%	-6.00%
UMW/TUM Group *	1 341	1 477	1 770		4 588	873	1 133	965		2 971	83.42%	54.43%
Agro Muko	3 865	4 324	4 901		13 090	3 797	4 380	5 307		13 484	-7.65%	-2.92%
Total own	8 434	9 274	11 510	0	29 218	7 884	9 285	11 563	0	28 732	-0.46%	1.69%
Outgrowers												
Tolan Tiga Group	37	57	55		149	0	10	20		30	175.00%	396.67%
UMW/TUM Group	16	32	21		69	6	71	79		156	-73.42%	-55.77%
Agro Muko	70	82	91		243	69	90	102		261	-10.78%	-6.90%
Total outgrowers	123	171	167	0	461	75	171	201	0	447	-16.92%	3.13%
Total Palm Kernels	8 557	9 445	11 677	0	29 679	7 959	9 456	11 764	0	29 179	-0.74%	1.71%
Palm Kernel Oil												
Own												
Hargy Oil Palms	1 392	1 638	1 069		4 099	1 074	1 310	1 173		3 557	-8.87%	15.24%
Total own	1 392	1 638	1 069	0	4 099	1 074	1 310	1 173	0	3 557	-8.87%	15.24%
Outgrowers												
Hargy Oil Palms	1 124	1 326	606		3 056	917	1 148	884		2 949	-31.45%	3.63%
Total outgrowers	1 124	1 326	606	0	3 056	917	1 148	884	0	2 949	-31.45%	3.63%
Total Palm Kernel Oil	2 516	2 964	1 675	0	7 155	1 991	2 458	2 057	0	6 506	-18.57%	9.98%

* in 2015, an equivalent of 2 455 tonnes of palm oil have been sold to a neighbouring palm oil mill

Group production of the SIPEF Group (in tonnes)

	2016					2015					YoY Variation	
	Q1	Q2	Q3	Q4	YTD	Q1	Q2	Q3	Q4	YTD	Q3	YTD
Rubber												
Own												
Tolan Tiga Group	804	568	803		2 175	820	604	813		2 237	-1.23%	-2.77%
Melania	797	1 206	461		2 464	1 005	1 230	417		2 652	10.55%	-7.09%
Agro Muko	489	538	417		1 444	445	489	377		1 311	10.61%	10.14%
Galley Reach	436	396	0		832	530	392	420		1 342	-100.00%	-38.00%
Total own	2 526	2 708	1 681	0	6 915	2 800	2 715	2 027	0	7 542	-17.07%	-8.31%
Outgrowers												
Agro Muko	0	0	0		0	0	0	0		0	-	-
Galley Reach	62	113	0		175	40	111	160		311	-100.00%	-43.73%
Total outgrowers	62	113	0	0	175	40	111	160	0	311	-100.00%	-43.73%
Total Rubber	2 588	2 821	1 681	0	7 090	2 840	2 826	2 187	0	7 853	-23.14%	-9.72%
Tea												
Own												
Melania	793	714	754		2 261	740	784	495		2 019	52.32%	11.99%
Total own	793	714	754	0	2 261	740	784	495	0	2 019	52.32%	11.99%
Outgrowers												
Melania	0	0	0		0	0	0	0		0	-	-
Total outgrowers	0	0	0	0	0	0	0	0	0	0	-	-
Total Tea	793	714	754	0	2 261	740	784	495	0	2 019	52.32%	11.99%
Bananas												
Azaguie	1 506	995	1 444		3 945	1 463	1 176	1 188		3 827	21.55%	3.08%
St.Thérèse	714	832	949		2 495	0	0	0		0	-	-
Agboville	2 657	2 124	2 670		7 451	2 900	2 354	2 626		7 880	1.68%	-5.44%
Motobe	1 894	1 464	1 470		4 828	2 702	2 256	2 016		6 974	-27.08%	-30.77%
Total Bananas	6 771	5 415	6 533	0	18 719	7 065	5 786	5 830	0	18 681	12.06%	0.20%

Commodity Price Data

Average market prices

Product		YTD	YTD	YTD
		Q3/2016	Q3/2015	Q4/2015
CPO (CIF Rotterdam)	in \$/mt	683	640	623
CPKO (CIF Rotterdam)	in \$/mt	1 224	935	909
RSS3 (FOB Singapore)	in \$/mt	1 501	1 660	1 559
Tea (avg auct Mombasa)	in \$/mt	2 255	2 686	2 742
Bananas (FOT Europe)	in \$/mt	919	912	903

Crude Palm Oil in \$/mt

2016 2015

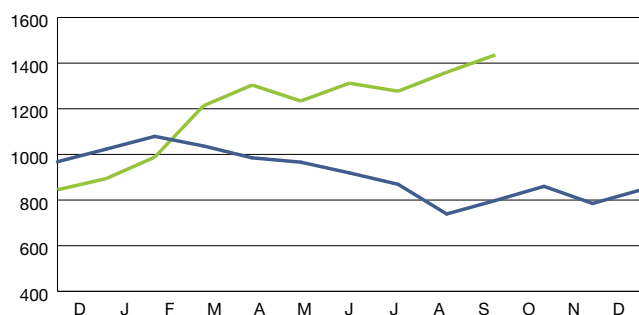
CIF Rotterdam



Crude Palm Kernel Oil in \$/mt

2016 2015

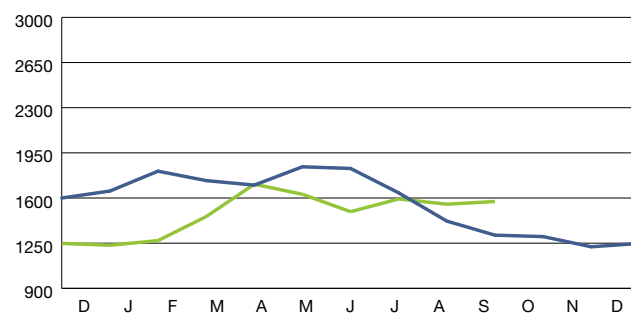
CIF Rotterdam



RSS3 in \$/mt

2016 2015

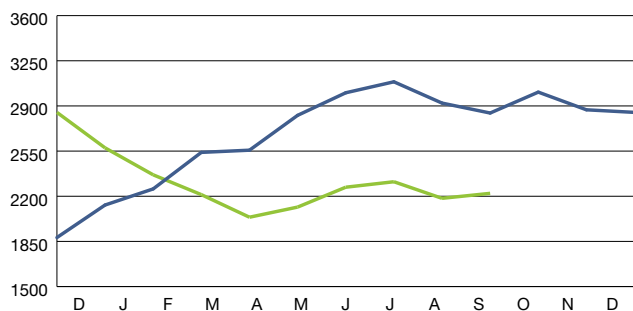
FOB Singapore



Tea in \$/mt

2016 2015

average auct. Mombasa



Bananas EU in \$/mt

2016 2015

FOT Europe

