



September 2013

## GROUP PRODUCTION - (in tonnes)

	2013					2012					YoY Variation	
	Q1	Q2	Q3	Q4	YTD	Q1	Q2	Q3	Q4	YTD	Q3	YTD
<b>Palm Oil</b>												
<b>Own</b>												
Tolan Tiga Group	13 111	14 254	18 317		45 682	14 323	15 203	19 824		49 350	-7,60%	-7,43%
UMW/TUM Group	2 079	2 871	3 146		8 096	769	1 363	1 797		3 929	75,07%	106,06%
Agro Muko	17 961	18 518	19 783		56 262	19 359	20 251	22 696		62 306	-12,83%	-9,70%
Hargy Oil Palms	11 924	14 737	11 033		37 694	12 521	13 444	13 297		39 262	-17,03%	-3,99%
<b>Total own</b>	<b>45 075</b>	<b>50 380</b>	<b>52 279</b>	<b>0</b>	<b>147 734</b>	<b>46 972</b>	<b>50 261</b>	<b>57 614</b>	<b>0</b>	<b>154 847</b>	<b>-9,26%</b>	<b>-4,59%</b>
<b>Outgrowers</b>												
Tolan Tiga Group	48	98	208		354			20		20	940,00%	1670,0%
Agro Muko	306	422	454		1 182	314	468	472		1 254	-3,81%	-5,74%
Hargy Oil Palms	10 828	13 459	8 883		33 170	11 299	11 932	11 701		34 932	-24,08%	-5,04%
<b>Total outgrowers</b>	<b>11 182</b>	<b>13 979</b>	<b>9 545</b>	<b>0</b>	<b>34 706</b>	<b>11 613</b>	<b>12 400</b>	<b>12 193</b>	<b>0</b>	<b>36 206</b>	<b>-21,72%</b>	<b>-4,14%</b>
<b>Total Palm Oil</b>	<b>56 257</b>	<b>64 359</b>	<b>61 824</b>	<b>0</b>	<b>182 440</b>	<b>58 585</b>	<b>62 661</b>	<b>69 807</b>	<b>0</b>	<b>191 053</b>	<b>-11,44%</b>	<b>-4,51%</b>
<b>Palm Kernels</b>												
<b>Own</b>												
Tolan Tiga Group	3 213	3 394	4 468		11 075	3 587	3 629	4 887		12 103	-8,57%	-8,49%
UMW/TUM Group	550	760	833		2 143	204	360	476		1 040	75,00%	106,06%
Agro Muko	4 274	4 011	4 680		12 965	4 431	4 518	5 093		14 042	-8,11%	-7,67%
<b>Total own</b>	<b>8 037</b>	<b>8 165</b>	<b>9 981</b>	<b>0</b>	<b>26 183</b>	<b>8 222</b>	<b>8 507</b>	<b>10 456</b>	<b>0</b>	<b>27 185</b>	<b>-4,54%</b>	<b>-3,69%</b>
<b>Outgrowers</b>												
Tolan Tiga Group	13	26	55		94			5		5	1000,0%	1780,0%
Agro Muko	60	84	93		237	61	91	95		247	-2,11%	-4,05%
<b>Total outgrowers</b>	<b>73</b>	<b>110</b>	<b>148</b>	<b>0</b>	<b>331</b>	<b>61</b>	<b>91</b>	<b>100</b>	<b>0</b>	<b>252</b>	<b>48,00%</b>	<b>31,35%</b>
<b>Total Palm Kernels</b>	<b>8 110</b>	<b>8 275</b>	<b>10 129</b>	<b>0</b>	<b>26 514</b>	<b>8 283</b>	<b>8 598</b>	<b>10 556</b>	<b>0</b>	<b>27 437</b>	<b>-4,05%</b>	<b>-3,36%</b>
<b>Palm Kernel Oil</b>												
<b>Own</b>												
Hargy Oil Palms	919	1 134	799		2 852	892	1 014	1 018		2 924	-21,51%	-2,46%
<b>Total own</b>	<b>919</b>	<b>1 134</b>	<b>799</b>	<b>0</b>	<b>2 852</b>	<b>892</b>	<b>1 014</b>	<b>1 018</b>	<b>0</b>	<b>2 924</b>	<b>-21,51%</b>	<b>-2,46%</b>
<b>Outgrowers</b>												
Hargy Oil Palms	839	1 045	766		2 650	807	906	916		2 629	-16,38%	0,80%
<b>Total outgrowers</b>	<b>839</b>	<b>1 045</b>	<b>766</b>	<b>0</b>	<b>2 650</b>	<b>807</b>	<b>906</b>	<b>916</b>	<b>0</b>	<b>2 629</b>	<b>-16,38%</b>	<b>0,80%</b>
<b>Total Palm Kernel Oil</b>	<b>1 758</b>	<b>2 179</b>	<b>1 565</b>	<b>0</b>	<b>5 502</b>	<b>1 699</b>	<b>1 920</b>	<b>1 934</b>	<b>0</b>	<b>5 553</b>	<b>-19,08%</b>	<b>-0,92%</b>

2013						2012					YoY Variation	
Rubber	Q1	Q2	Q3	Q4	YTD	Q1	Q2	Q3	Q4	YTD	Q3	YTD
<b>Own</b>												
Tolan Tiga Group	757	557	719		2 033	769	581	765		2 115	-6,01%	-3,88%
Melania	982	1 113	715		2 810	859	1 082	634		2 575	12,78%	9,13%
Agro Muko	343	379	328		1 050	368	374	331		1 073	-0,91%	-2,14%
Galley Reach	431	438	509		1 378	502	608	748		1 858	-31,95%	-25,83%
<b>Total own</b>	<b>2 513</b>	<b>2 487</b>	<b>2 271</b>	<b>0</b>	<b>7 271</b>	<b>2 498</b>	<b>2 645</b>	<b>2 478</b>	<b>0</b>	<b>7 621</b>	<b>-8,35%</b>	<b>-4,59%</b>
<b>Outgrowers</b>												
Agro Muko					0		6			6	-	-100,00%
Galley Reach	119	157	161		437	328	195	172		695	-6,40%	-37,12%
<b>Total outgrowers</b>	<b>119</b>	<b>157</b>	<b>161</b>	<b>0</b>	<b>437</b>	<b>328</b>	<b>201</b>	<b>172</b>	<b>0</b>	<b>701</b>	<b>-6,40%</b>	<b>-37,66%</b>
<b>Total Rubber</b>	<b>2 632</b>	<b>2 644</b>	<b>2 432</b>	<b>0</b>	<b>7 708</b>	<b>2 826</b>	<b>2 846</b>	<b>2 650</b>	<b>0</b>	<b>8 322</b>	<b>-8,23%</b>	<b>-7,38%</b>
<b>Tea</b>												
Tea	Q1	Q2	Q3	Q4	YTD	Q1	Q2	Q3	Q4	YTD	Q3	YTD
<b>Own</b>												
Melania	705	695	655		2 055	654	761	583		1 998	12,35%	2,85%
<b>Total own</b>	<b>705</b>	<b>695</b>	<b>655</b>	<b>0</b>	<b>2 055</b>	<b>654</b>	<b>761</b>	<b>583</b>	<b>0</b>	<b>1 998</b>	<b>12,35%</b>	<b>2,85%</b>
<b>Outgrowers</b>												
Melania					0	16	16	9		41	-100,00%	-100,00%
<b>Total outgrowers</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>16</b>	<b>16</b>	<b>9</b>	<b>0</b>	<b>41</b>	<b>-100,00%</b>	<b>-100,00%</b>
<b>Total Tea</b>	<b>705</b>	<b>695</b>	<b>655</b>	<b>0</b>	<b>2 055</b>	<b>670</b>	<b>777</b>	<b>592</b>	<b>0</b>	<b>2 039</b>	<b>10,64%</b>	<b>0,78%</b>
<b>Bananas</b>												
Bananas	Q1	Q2	Q3	Q4	YTD	Q1	Q2	Q3	Q4	YTD	Q3	YTD
Azaguie	1 279	1 580	988		3 847	983	1 556	1 082		3 621	-8,69%	6,24%
Agboville	2 722	2 015	2 334		7 071	2 384	2 199	2 495		7 078	-6,45%	-0,10%
Motobe	2 415	1 812	1 263		5 490	3 024	3 240	1 355		7 619	-6,79%	-27,94%
<b>Total Bananas</b>	<b>6 416</b>	<b>5 407</b>	<b>4 585</b>	<b>0</b>	<b>16 408</b>	<b>6 391</b>	<b>6 995</b>	<b>4 932</b>	<b>0</b>	<b>18 318</b>	<b>-7,04%</b>	<b>-10,43%</b>

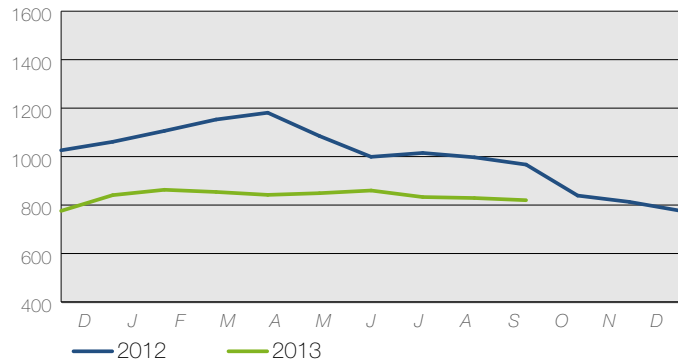
# COMMODITY PRICE DATA - (September 2013)

## Average market prices

Product		YTD Q3/2013	YTD Q3/2012	YTD Q4/2012
CPO (CIF Rotterdam)	in \$/mt	843	1.063	999
CPKO (CIF Rotterdam)	in \$/mt	844	1.209	1.110
RSS3 (FOB Singapore)	in UScts/kg	288	347	338
Tea (FOB origin)	in \$/kg	2,88	2,85	2,90
Bananas (FOT Europe)	in \$/mt	1.050	1.099	1.100

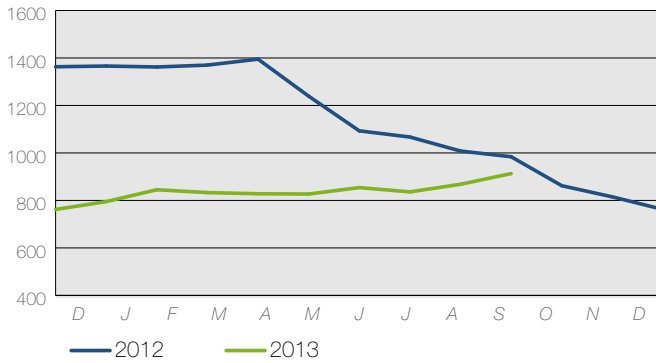
## Crude Palm Oil in \$/mt

CIF Rotterdam



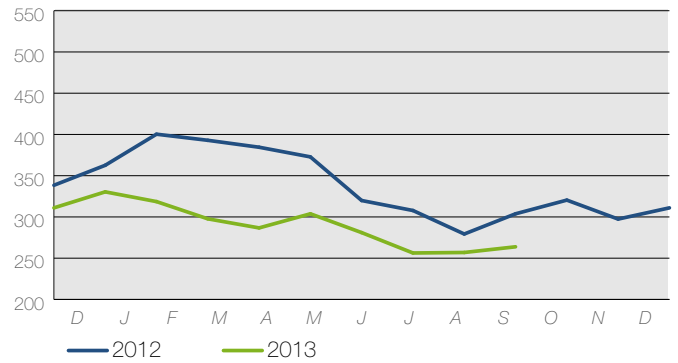
## Crude Palm Kernel Oil in \$/mt

CIF Rotterdam



## RSS3 in UScts/kg

FOB Singapore



## Tea in \$/kg FOB

average auct. Colombo / Kolkata / Mombasa



## Bananas EU in \$/mt

