



GROUP PRODUCTION - (in tonnes)

Sept 2011

| | | FULL PRODUCTION | | | | BENEFICIAL PRODUCTION | | | | |
|-----------------------|-----------|-----------------|----------------|----------------|-------------|-----------------------|---------|----------------|---------|-------------|
| | | Sept 2011 | Todate '11 | Todate '10 | Variance | Todate '11 | | Todate '10 | | Variance |
| PALM OIL | | | | | | | | | | |
| OWN | | | | | | | | | | |
| TOLAN TIGA GROUP | Indonesia | 7 096 | 47 259 | 52 346 | -9,7% | 41 365 | 87,53% | 45 994 | 87,87% | -10,1% |
| UMW / TUM GROUP | Indonesia | 168 | 1 575 | 607 | 159,4% | 1 457 | 92,52% | 448 | 73,74% | 225,5% |
| AGRO MUKO | Indonesia | 8 583 | 62 433 | 52 691 | 18,5% | 28 051 | 44,93% | 23 674 | 44,93% | 18,5% |
| HARGY OIL PALMS | P.N.G. | 4 010 | 39 941 | 33 523 | 19,1% | 39 941 | 100,00% | 33 523 | 100,00% | 19,1% |
| TOTAL OWN | | 19 857 | 151 208 | 139 167 | 8,7% | 110 815 | | 103 638 | | 6,9% |
| OUTGROWERS | | | | | | | | | | |
| TOLAN TIGA GROUP | Indonesia | - | - | - | - | - | - | - | - | - |
| UMW / TUM GROUP | Indonesia | - | - | - | - | - | - | - | - | - |
| AGRO MUKO | Indonesia | 522 | 1 540 | 2 758 | -44,2% | 692 | 44,93% | 1 239 | 44,93% | -44,2% |
| HARGY OIL PALMS | P.N.G. | 3 647 | 35 956 | 31 006 | 16,0% | 35 956 | 100,00% | 31 006 | 100,00% | 16,0% |
| TOTAL PALM OIL | | 24 025 | 188 704 | 172 931 | 9,1% | 147 463 | | 135 884 | | 8,5% |

| | | | | | | | | | | |
|---------------------------|-----------|--------------|---------------|---------------|-------------|---------------|--------|---------------|--------|--------------|
| PALM KERNELS | | | | | | | | | | |
| OWN | | | | | | | | | | |
| TOLAN TIGA GROUP | Indonesia | 1 617 | 11 528 | 12 914 | -10,7% | 10 121 | 87,79% | 11 333 | 87,76% | -10,7% |
| UMW / TUM GROUP | Indonesia | 45 | 389 | 152 | 155,1% | 360 | 92,52% | 112 | 73,74% | 220,1% |
| AGRO MUKO | Indonesia | 1 880 | 13 391 | 11 527 | 16,2% | 6 016 | 44,93% | 5 179 | 44,93% | 16,2% |
| TOTAL OWN | | 3 541 | 25 308 | 24 593 | 2,9% | 16 497 | | 16 624 | | -0,8% |
| OUTGROWERS | | | | | | | | | | |
| TOLAN TIGA GROUP | Indonesia | - | - | - | - | - | - | - | - | - |
| UMW / TUM GROUP | Indonesia | - | - | - | - | - | - | - | - | - |
| AGRO MUKO | Indonesia | 103 | 306 | 635 | -51,8% | 137 | 44,93% | 285 | 44,93% | -51,8% |
| TOTAL PALM KERNELS | | 3 644 | 25 614 | 25 228 | 1,5% | 16 635 | | 16 910 | | -1,6% |

| | | | | | | | | | | |
|------------------------------|--------|------------|--------------|--------------|--------------|--------------|---------|--------------|---------|--------------|
| PALM KERNEL OIL | | | | | | | | | | |
| OWN | | | | | | | | | | |
| HARGY OIL PALMS | P.N.G. | 681 | 2 799 | 2 479 | 12,9% | 2 799 | 100,00% | 2 479 | 100,00% | 12,9% |
| OUTGROWERS | | | | | | | | | | |
| HARGY OIL PALMS | P.N.G. | - 80 (*) | 2 509 | 2 267 | 10,7% | 2 509 | 100,00% | 2 267 | 100,00% | 10,7% |
| TOTAL PALM KERNEL OIL | | 601 | 5 308 | 4 746 | 11,8% | 5 308 | | 4 746 | | 11,8% |

| Details percentages of companies in TOLAN TIGA GROUP and AGRO MUKO: | | | | | |
|--|---------------|---------------|---------------|---------------|---------------|
| <i>aug-dec</i> | | | | | |
| | 2008 | 2008 | 2009 | 2010 | 2011 |
| TT - TD - BP | 95,00% | 95,00% | 95,00% | 95,00% | 95,00% |
| UMW | 73,53% | 73,53% | 73,53% | 73,53% | 92,28% |
| Toton | - | - | 77,40% | 77,40% | 97,14% |
| Eastern Sumatra | 95,00% | 90,25% | 90,25% | 90,25% | 90,25% |
| Kerasaan | 57,00% | 57,00% | 57,00% | 57,00% | 57,00% |
| Melania - Cibuni | 73,53% | 73,53% | 73,53% | 73,53% | 92,28% |
| Agro Muko | 38,45% | 38,45% | 38,45% | 44,93% | 44,93% |

(*) Correction made between own and outgrowers



GROUP PRODUCTION - (in tonnes)

Sept 2011

| | | FULL PRODUCTION | | | | BENEFICIAL PRODUCTION | | | | |
|---------------------|-----------|-----------------|--------------|--------------|---------------|-----------------------|------------|--------------|---------|---------------|
| | | Sept 2011 | Todate '11 | Todate '10 | Variance | Todate '11 | Todate '10 | Variance | | |
| RUBBER | | | | | | | | | | |
| OWN | | | | | | | | | | |
| TOLAN TIGA GROUP | Indonesia | 221 | 1 862 | 2 191 | -15,0% | 1 769 | 95,00% | 2 081 | 95,00% | -15,0% |
| MELANIA | Indonesia | 70 | 1 889 | 2 612 | -27,7% | 1 743 | 92,28% | 1 921 | 73,53% | -9,2% |
| AGRO MUKO | Indonesia | 73 | 1 204 | 941 | 27,9% | 541 | 44,93% | 423 | 44,93% | 27,9% |
| GALLEY REACH | P.N.G. | 123 | 1 499 | 1 876 | -20,1% | 1 499 | 100,00% | 1 876 | 100,00% | -20,1% |
| TOTAL OWN | | 487 | 6 454 | 7 620 | -15,3% | 5 552 | | 6 301 | | -11,9% |
| OUTGROWERS | | | | | | | | | | |
| TOLAN TIGA GROUP | Indonesia | - | - | - | - | - | - | - | - | - |
| MELANIA | Indonesia | - | - | - | - | - | - | - | - | - |
| AGRO MUKO | Indonesia | - | - | - | - | - | - | - | - | - |
| GALLEY REACH | P.N.G. | 77 | 736 | 924 | -20,3% | 736 | 100,00% | 924 | 100,00% | -20,3% |
| TOTAL RUBBER | | 564 | 7 190 | 8 544 | -15,8% | 6 288 | | 7 225 | | -13,0% |

| | | | | | | | | | | |
|-------------------|-----------|------------|--------------|--------------|---------------|--------------|--------|--------------|--------|-------------|
| TEA | | | | | | | | | | |
| OWN | | | | | | | | | | |
| CIBUNI | Indonesia | 198 | 1 896 | 2 358 | -19,6% | 1 749 | 92,28% | 1 734 | 73,53% | 0,9% |
| OUTGROWERS | | | | | | | | | | |
| CIBUNI | Indonesia | 0 | 0 | 2 | - | - | - | 1 | 73,53% | - |
| TOTAL TEA | | 198 | 1 896 | 2 360 | -19,6% | 1 749 | | 1 735 | | 0,8% |

| | | | | | | | | | | |
|----------------------|-------------|--------------|---------------|---------------|--------------|---------------|---------|---------------|---------|--------------|
| BANANAS | | | | | | | | | | |
| EGLIN AZAGUIE | Ivory Coast | 320 | 2 640 | 2 917 | -9,5% | 2 640 | 100,00% | 2 917 | 100,00% | -9,5% |
| EGLIN AGBO | Ivory Coast | 647 | 6 209 | 7 007 | -11,4% | 6 209 | 100,00% | 7 007 | 100,00% | -11,4% |
| SBM | Ivory Coast | 611 | 5 671 | 5 876 | -3,5% | 5 671 | 100,00% | 5 876 | 100,00% | -3,5% |
| TOTAL BANANAS | | 1 578 | 14 520 | 15 800 | -8,1% | 14 520 | | 15 800 | | -8,1% |

| | | | | | | | | | | |
|--|-------------|----|-----|-----|--------|-----|--------|-----|--------|--------|
| ORNAMENTAL PLANTS (in '000 units) | | | | | | | | | | |
| EGLIN | Ivory Coast | 56 | 487 | 624 | -21,9% | 487 | 100,0% | 624 | 100,0% | -21,9% |

| | | | | | |
|----------------------------------|-------------|-----|-------|-------|--------|
| GROUP TRADING (in tonnes) | | | | | |
| FLY RUBBER | P.N.G. | 208 | 936 | 749 | 25,0% |
| MATHYS BANANAS | Ivory Coast | 420 | 6 034 | 7 620 | -20,8% |

| AVERAGE MARKET PRICES | | Sept 2011 | Todate 2011 | Todate 2010 | Year 2010 |
|------------------------------|--------------|-----------|-------------|-------------|-----------|
| CPO (CIF Rotterdam) | in \$/mt | 1 068,00 | 1 159,33 | 831,78 | 901,00 |
| CPKO (CIF Rotterdam) | in \$/mt | 1 275,00 | 1 781,78 | 1 039,11 | 1 184,00 |
| RSS3 (FOB Singapore) | in Uscts/kg | 455,20 | 522,90 | 342,92 | 365,40 |
| TEA (FOB origin) | in \$/kg | 2,89 | 2,96 | 2,83 | 2,89 |
| BANANAS (FOT Europe) | in \$/mt | 991,30 | 1 177,13 | 994,00 | 1 002,20 |
| ORN. PLANTS (Dep.Airport) | in Euro/unit | 0,61 | 0,61 | 0,61 | 0,61 |

COMMODITY PRICE DATA

Sept 2011

